

Brewster

Report 10  
13-Jul-94

**FY1995 Income Statement Forecast**

	Jul-94	Aug-94	500000 Sep-94	Oct-94	Nov-94	700000 Dec-94	Jan-95	Feb-95	800000 Mar-95	Apr-95	May-95	1000000 Jun-95	Total
<b>REVENUE</b>													
Products	\$111,111	\$111,111	\$111,111	\$155,556	\$155,556	\$155,556	\$177,778	\$177,778	\$177,778	\$222,222	\$222,222	\$222,222	\$2,000,000
Custom Development													
Production Services	\$75,000	\$34,000	\$28,000	\$19,000	\$28,000	\$42,000	\$55,000	\$239,000	\$118,000	\$213,000	\$267,000	\$335,000	1,453,000
International													
<b>Total Revenue</b>	186,111	145,111	139,111	174,556	183,556	197,556	232,778	416,778	295,778	435,222	489,222	557,222	3,453,000
<b>COST OF GOODS SOLD</b>													
Subcontractors													
<b>Total Cost of Goods</b>													
<b>GROSS MARGIN</b>	186,111	145,111	139,111	174,556	183,556	197,556	232,778	416,778	295,778	435,222	489,222	557,222	3,453,000
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Marketing & Sales	23,956	26,036	45,916	45,602	43,902	45,003	68,413	121,866	68,706	68,178	125,878	74,278	757,731
Publisihng	23,692	19,492	20,492	19,492	24,325	24,325	24,325	25,325	24,325	30,125	30,125	30,125	296,167
Development	30,446	41,557	73,996	71,707	79,096	94,235	79,818	80,957	79,957	79,957	81,346	81,346	874,422
G&A	42,547	41,897	58,697	57,697	57,697	58,697	58,781	60,781	59,781	60,781	60,864	65,864	684,083
<b>Total Expenses</b>	120,641	128,982	199,101	194,498	205,020	222,260	231,337	288,929	232,768	239,041	298,213	251,613	2,612,402
<b>Net Operating Income(Loss)</b>	65,470	16,129	(59,990)	(19,943)	(21,465)	(24,704)	1,441	127,849	63,009	196,182	191,009	305,609	840,598 24%
<b>Interest Income ( Expense)</b>													
<b>Pretax Income(Loss)</b>	65,470	16,129	(59,990)	(19,943)	(21,465)	(24,704)	1,441	127,849	63,009	196,182	191,009	305,609	840,597
<b>Income Taxes</b>													
<b>NET INCOME(LOSS)</b>	\$65,470	\$16,129	(\$59,990)	(\$19,943)	(\$21,465)	(\$24,704)	\$1,441	\$127,849	\$63,009	\$196,182	\$191,009	\$305,609	\$840,597

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**FY1995 Balance Sheet Forecast**

	Jun-94	Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95
<b>Current Assets</b>													
Cash	\$207,112	\$115,405	\$109,078	\$96,318	\$22,988	(\$26,274)	(\$189,883)	(\$228,671)	(\$282,647)	(\$220,298)	(\$95,789)	(\$802)	\$193,208
Accounts Receivable	\$98,489	235,356	238,167	211,667	244,111	270,833	289,333	331,556	533,167	504,167	583,111	706,833	801,833
Deposits & Prepaids	\$2,395	2,395	2,395	2,395	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
<b>Total Current Assets</b>	<b>307,996</b>	<b>353,155</b>	<b>349,640</b>	<b>310,380</b>	<b>282,099</b>	<b>259,559</b>	<b>114,450</b>	<b>117,885</b>	<b>265,520</b>	<b>298,869</b>	<b>502,323</b>	<b>721,032</b>	<b>1,010,041</b>
<b>Fixed Assets</b>													
Furniture	3,930	3,930	8,930	8,930	8,930	8,930	13,930	13,930	13,930	13,930	18,930	18,930	18,930
Equipment & Software	80,505	80,505	96,505	104,505	126,505	131,505	136,505	157,505	162,505	162,505	162,505	212,505	212,505
Production Services	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301	3,301
Accumulated Depreciation	(20,914)	(23,307)	(26,145)	(29,289)	(33,043)	(36,937)	(40,969)	(45,668)	(50,506)	(55,344)	(60,182)	(66,492)	(72,802)
<b>Net Fixed Assets</b>	<b>\$66,822</b>	<b>147,327</b>	<b>147,327</b>	<b>147,327</b>	<b>147,327</b>	<b>147,327</b>	<b>283,832</b>	<b>283,832</b>	<b>283,832</b>	<b>283,832</b>	<b>283,832</b>	<b>283,832</b>	<b>283,832</b>
<b>Other Assets</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>	<b>5,674</b>
<b>Total Assets</b>	<b>\$380,492</b>	<b>\$506,156</b>	<b>\$502,641</b>	<b>\$463,381</b>	<b>\$435,100</b>	<b>\$412,560</b>	<b>\$403,956</b>	<b>\$407,391</b>	<b>\$555,026</b>	<b>\$588,375</b>	<b>\$791,829</b>	<b>\$1,010,538</b>	<b>\$1,299,547</b>
<b>Current Liabilities</b>													
Accounts Payable	(3,458)	\$46,735	\$27,090	\$47,820	\$39,481	\$38,406	\$54,507	\$56,500	\$76,287	\$46,626	\$53,899	\$81,599	\$64,999
Payable - B Kahle	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711	48,711
Accrued Expenses		10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
<b>Total Current Liabilities</b>	<b>45,253</b>	<b>105,446</b>	<b>85,801</b>	<b>106,531</b>	<b>98,192</b>	<b>97,117</b>	<b>113,218</b>	<b>115,211</b>	<b>134,998</b>	<b>105,337</b>	<b>112,610</b>	<b>140,310</b>	<b>123,710</b>
<b>Shareholders' Equity:</b>													
Paid in Capital	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Current Year Income (Loss)	309,860	65,470	81,600	21,610	1,668	(19,797)	(44,501)	(43,061)	84,788	147,797	343,979	534,988	840,598
Retained Earnings (Deficit)	380	310,240	310,240	310,240	310,240	310,240	310,240	310,240	310,240	310,240	310,240	310,240	310,240
<b>Total Equity</b>	<b>335,240</b>	<b>400,710</b>	<b>416,840</b>	<b>356,850</b>	<b>336,908</b>	<b>315,443</b>	<b>290,739</b>	<b>292,179</b>	<b>420,028</b>	<b>483,037</b>	<b>679,219</b>	<b>870,228</b>	<b>1,175,838</b>
<b>Total Liabilities &amp; Equity</b>	<b>\$380,493</b>	<b>\$506,156</b>	<b>\$502,641</b>	<b>\$463,381</b>	<b>\$435,100</b>	<b>\$412,560</b>	<b>\$403,956</b>	<b>\$407,391</b>	<b>\$555,026</b>	<b>\$588,375</b>	<b>\$791,829</b>	<b>\$1,010,538</b>	<b>\$1,299,547</b>

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Capitla Equipment & Software Additions

	Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95
<b>Production Services</b>												
Servers						15,000			15,000			15,000
Engineer workstation		5,000								5,000		
Account Manager Workstation					3,000							
	0	5,000	0	0	3,000	15,000	0	0	15,000	5,000	0	15,000
<b>Equipment &amp; Software</b>												
Engineer workstations		10,000	5,000	10,000	5,000							
Marketing worstations		3,000		6,000			6,000	5,000				
G&A Workstations		3,000	3,000									
Development Server							15,000					
Corporate Disk Capacity				6,000								
Marketing demo equipment						5,000						
Placeholder											50,000	
	0	16,000	8,000	22,000	5,000	5,000	21,000	5,000	0	0	50,000	0
<b>Furniture</b>		5,000				5,000				5,000		

**Company-Wide Expenses**  
FY1995

	Jun-94	Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total	Total
Salaries	44,435	45,208	64,792	78,958	97,708	108,125	108,125	113,958	117,292	117,292	122,292	122,292	122,292	1,218,333	356,079
Payroll Taxes	3,371	4,521	6,479	7,896	9,771	10,813	10,813	11,396	11,729	11,729	12,229	12,229	12,229	121,833	30,068
Medical Insurance	1,718	2,713	3,888	4,738	5,863	6,488	6,488	6,838	7,038	7,038	7,338	7,338	7,338	73,100	11,108
Consulting	8,825	9,083	14,083	24,083	26,083	26,083	26,083	26,083	26,083	26,083	26,083	26,083	26,083	282,000	89,050
Recruiting		10,000	0	15,000	0	3,000	15,000	15,000	0	0	0	0	0	58,000	
Travel	9,944	6,000	6,000	7,500	8,500	8,500	9,500	9,500	9,500	9,500	10,500	10,500	10,500	106,000	41,807
Training		0	1,000	3,000	0	0	0	0	4,000	0	0	0	0	8,000	
Depreciation		2,393	2,838	3,143	3,755	3,893	4,032	4,699	4,838	4,838	4,838	6,310	6,310	51,888	4,000
Equipment Rent/Lease	484	500	500	500	500	500	500	500	500	500	500	500	500	6,000	3,932
Equipment/Software	970	2,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	46,000	32,766
Network access	219	12,100	100	100	100	100	100	100	100	100	100	100	100	13,200	2,534
Computer supplies	1,158	1,500	1,500	1,500	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	22,500	18,545
Other		700	700	700	700	700	700	700	700	700	700	700	700	8,400	
														0	
Marketing\Sales Only	3,659													0	10,214
Commissions		2,722	2,822	2,422	5,819	6,119	9,219	10,863	19,450	14,789	21,761	24,461	27,861	148,308	
Advertising		0	0	0	0	0	0	0	0	0	0	0	0	0	
Seminars		0	0	0	0	0	0	0	0	0	0	0	0	0	
Public Relations		0	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	55,000	
Direct Mail		0	0	0	0	0	0	0	25,000	0	0	25,000	0	50,000	
Trade Shows		0	0	7,500	0	0	0	0	0	7,500	0	0	0	15,000	
Collateral Development		0	0	10,000	0	0	0	0	0	0	0	0	0	10,000	
Collateral		0	0	0	5,000	0	0	0	0	0	0	0	0	5,000	
Advertising		0	0	0	0	0	0	0	30,000	0	0	30,000	0	60,000	
														0	
G&A Only														0	
Office Rent	3,480	3,500	3,500	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	67,000	36,240
Office Supplies	1,430	2,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	31,000	22,226
Office Maintenance		150	150	150	150	150	150	150	150	150	150	150	150	1,800	
Postage & Delivery	254	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	5,000
Telephone	3,179	4,000	4,000	4,000	6,000	6,000	6,000	6,000	7,000	7,000	7,000	7,000	7,000	71,000	31,819
Equipment Repair		250	250	250	250	250	250	250	250	250	250	250	250	3,000	
Bank Charges		150	150	150	150	150	150	150	150	150	150	150	150	1,800	
Travel		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	
Dues & Subscriptions		100	100	100	100	100	100	100	100	100	100	100	100	1,200	
Legal & Accounting	1,262	7,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	7,000	34,000	14,736
Casualty Insurance		0	0	5,000	0	0	0	0	0	0	0	0	0	5,000	
Equipment & Software		1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	12,600	
	1,077	0	0	0	0	0	0	0	0	0	0	0	0	0	4,991
	85,465	119,641	128,902	198,741	194,498	205,020	222,260	231,337	288,929	232,768	239,041	298,213	251,613	2,610,962	715,115
														0	
Marketing & Sales		22,956	25,956	45,556	45,602	43,902	45,003	68,413	121,866	68,706	68,178	125,878	74,278	756,291	
Development		30,446	41,557	73,996	71,707	79,096	94,235	79,818	80,957	79,957	79,957	81,346	81,346	874,422	
Publishing		23,692	19,492	20,492	19,492	24,325	24,325	24,325	25,325	30,125	30,125	30,125	30,125	296,167	
G&A		42,547	41,897	58,697	57,697	57,697	58,697	58,781	60,781	59,781	60,781	60,864	65,864	684,083	
		119,641	128,902	198,741	194,498	205,020	222,260	231,337	288,929	232,768	239,041	298,213	251,613	2,610,962	
														0	
Accounts payable (see bold items above)		45,735	27,010	47,460	39,481	38,406	54,507	56,500	76,287	46,626	53,899	81,599	64,999		
														0	
														0	

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13-Jul-94

Marketing & Sales Expenses  
FY1995

Account		Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
Salaries		6,667	9,167	9,167	17,917	17,917	17,917	23,750	27,083	27,083	27,083	27,083	27,083	237,917
Payroll Taxes	10.0%	667	917	917	1,792	1,792	1,792	2,375	2,708	2,708	2,708	2,708	2,708	23,792
Medical Insuranc	6.0%	400	550	550	1,075	1,075	1,075	1,425	1,625	1,625	1,625	1,625	1,625	14,275
Consulting			5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	55,000
Recruiting		10,000				3,000		15,000						28,000
Travel		2,500	2,500	4,000	4,000	4,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	52,000
Training				1,000					1,000					2,000
Depreciation														
Equipment Rent/Lease														
Equipment/Software														
Network access														
Computer supplies														
Other														
<i>Marketing\Sales Only</i>														
Commissions		2,722	2,822	2,422	5,819	6,119	9,219	10,863	19,450	14,789	21,761	24,461	27,861	148,308
Advertising														
Seminars														
Public Relations			5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	55,000
Direct Mail									25,000			25,000		50,000
Trade Shows				7,500						7,500				15,000
Collateral Development				10,000										10,000
Collateral					5,000									5,000
Advertising									30,000			30,000		60,000
		22,956	25,956	45,556	45,602	43,902	45,003	68,413	121,866	68,706	68,178	125,878	74,278	756,291

**Report 13A**  
**13-Jul-94**

**Marketing & Sales Salaries**  
**FY1995**

	Title	Name	Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
\$60,000	VP Sales & Mrkt	Bruce Gilliat	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
\$20,000	Marketing Assist	Than Lee	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	20,000
\$40,000	VAR Mgr	TBH							3,333	3,333	3,333	3,333	3,333	3,333	20,000
\$65,000	Product Mktng M	TBH				5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417	48,750
\$30,000	Telesales Rep	TBH		2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	27,500
\$30,000	Telesales Rep	TBH							2,500	2,500	2,500	2,500	2,500	2,500	15,000
\$40,000	Technical support									3,333	3,333	3,333	3,333	3,333	16,667
\$40,000	Inside sales rep	TBH				3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	30,000

Total	6,667	9,167	9,167	17,917	17,917	17,917	23,750	27,083	27,083	27,083	27,083	27,083	27,083	237,917
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Commission Rate	2%	2%	2%	3.3%	3.3%	4.7%	4.7%	4.7%	5.0%	5.0%	5.0%	5.0%
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Commision Rate Calculation

	Quota	Full Quota Comp	Base	Commissi	Pct of Rate	Total Sales
Telesales rep	1,000,000	70,000	30,000	40,000	4%	1.3%
Var Manager	1,000,000	80,000	40,000	40,000	4%	1.3%
Inside SalesRep	1,000,000	80,000	40,000	40,000	4%	1.3%
VP Sales	3,000,000			60,000	2%	2%
						6.0%

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Development Expenses  
FY1995

Account		Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
Salaries		16,833	25,167	32,250	42,250	48,500	48,500	48,500	48,500	48,500	48,500	48,500	48,500	504,500
Payroll Taxes	10.0%	1,683	2,517	3,225	4,225	4,850	4,850	4,850	4,850	4,850	4,850	4,850	4,850	50,450
Medical Insuranc	6.0%	1,010	1,510	1,935	2,535	2,910	2,910	2,910	2,910	2,910	2,910	2,910	2,910	30,270
Contractors		4,083	4,083	14,083	14,083	14,083	14,083	14,083	14,083	14,083	14,083	14,083	14,083	149,000
Recruiting				15,000			15,000							30,000
Travel		500	500	500	500	500	500	500	500	500	500	500	500	6,000
Training			1,000						1,000					2,000
Depreciation		2,236	2,681	2,903	3,514	3,653	3,792	4,375	4,514	4,514	4,514	5,903	5,903	48,502
Equipment Rent/Lease		500	500	500	500	500	500	500	500	500	500	500	500	6,000
Equipment/Software		2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
Network access		100	100	100	100	100	100	100	100	100	100	100	100	1,200
Computer supplies		1,500	1,500	1,500	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	22,500
Other														
		30,446	41,557	73,996	71,707	79,096	94,235	79,818	80,957	79,957	79,957	81,346	81,346	874,422

**Development Contractors**  
**FY1995**

[illegible]



Report13  
13-Jul-94

Publishing Expenses  
FY1995

Account		Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
Salaries		10,000	15,000	15,000	15,000	19,167	19,167	19,167	19,167	19,167	24,167	24,167	24,167	223,333
Payroll Taxes	10.0%	1,000	1,500	1,500	1,500	1,917	1,917	1,917	1,917	1,917	2,417	2,417	2,417	22,333
Medical Insurance	6.0%	600	900	900	900	1,150	1,150	1,150	1,150	1,150	1,450	1,450	1,450	13,400
Consulting														
Recruiting														
Travel														
Training				1,000					1,000					2,000
Depreciation		92	92	92	92	92	92	92	92	92	92	92	92	1,100
Equipment Rent/Lease														
Equipment/Software			2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	22,000
Network access		12,000												12,000
Computer supplies														
Other														
<hr/>														
		23,692	19,492	20,492	19,492	24,325	24,325	24,325	25,325	24,325	30,125	30,125	30,125	296,167

**Publishing Salaries  
FY1995**

	Title	Name	Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
\$80,000	VP Publisihing	John Duh	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	80,000
\$50,000	Account Mgr	TBH					4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	33,333
\$40,000	Systems Admin	TBH	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	40,000
\$60,000	Development Mgr	TBH		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	55,000
\$60,000	Development Mgr	TBH										5,000	5,000	5,000	15,000
															0
															0
															0
															0
															0
															0
															0
															0
															0
	Total		10,000	15,000	15,000	15,000	19,167	19,167	19,167	19,167	19,167	24,167	24,167	24,167	223,333

**Report 15**  
13-Jul-94

**G&A Expenses**  
**FY1995**

Account		Jul-94	Aug-94	Sep-94	Oct-94	Nov-94	Dec-94	Jan-95	Feb-95	Mar-95	Apr-95	May-95	Jun-95	Total
Salaries		11,708	15,458	22,542	22,542	22,542	22,542	22,542	22,542	22,542	22,542	22,542	22,542	252,583
Payroll Taxes	10.0%	1,171	1,546	2,254	2,254	2,254	2,254	2,254	2,254	2,254	2,254	2,254	2,254	25,258
Medical Insuran	6.0%	703	928	1,353	1,353	1,353	1,353	1,353	1,353	1,353	1,353	1,353	1,353	15,155
Consulting		5,000	5,000	5,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	78,000
Recruiting														
Travel		3,000	3,000	3,000	4,000	4,000	4,000	4,000	4,000	4,000	5,000	5,000	5,000	48,000
Training				1,000					1,000					2,000
Depreciation		66	66	149	149	149	149	232	232	232	232	316	316	2,286
Equipment Rent/Lease														
Equipment/Software														
Network access														
Computer supplies														
Other		700	700	700	700	700	700	700	700	700	700	700	700	8,400
G & A ONLY														
Office Rent		3,500	3,500	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	67,000
Office Supplies		2,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	31,000
Office Maintenance/security		150	150	150	150	150	150	150	150	150	150	150	150	1,800
Postage & Delivery		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Telephone		4,000	4,000	4,000	6,000	6,000	6,000	6,000	7,000	7,000	7,000	7,000	7,000	71,000
Equipment Repair		250	250	250	250	250	250	250	250	250	250	250	250	3,000
Bank Charges		150	150	150	150	150	150	150	150	150	150	150	150	1,800
Travel		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Dues & Subscriptions		100	100	100	100	100	100	100	100	100	100	100	100	1,200
Legal & Accounting		7,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	7,000	34,000
Casualty Insurance				5,000										5,000
Equipment & Software		1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	12,600
		42,547	41,897	58,697	57,697	57,697	58,697	58,781	60,781	59,781	60,781	60,864	65,864	684,083

[illegible]